

MERS / MISSOURI GOODWILL INDUSTRIES AND AFFILIATES
COMBINED STATEMENT OF ACTIVITIES
For the Years Ended December 31

	<u>2011</u>	<u>2010</u>
Public support:		
Contributions of inventory	\$ 42,416,363	\$ 37,710,200
Associated organizations	699,587	700,498
Other contributions	940,978	611,544
Total public support	<u>44,056,928</u>	<u>39,022,242</u>
Revenues:		
Store and salvage sales	48,613,069	43,678,629
Contract services	7,753,274	7,117,591
Employment and training	17,993,553	16,076,967
Sheltered Workshop	546,827	612,277
Other	1,855,174	1,696,616
Investment income	(349,230)	1,328,543
Miscellaneous	111,868	996,441
Total revenues	<u>76,524,535</u>	<u>71,507,064</u>
Total public support and revenues	<u>\$ 120,581,463</u>	<u>\$ 110,529,306</u>
Expenses:		
Program services:		
Stores and salvage	\$ 83,009,863	\$ 73,382,491
Contract services	7,109,984	6,352,895
Employment and training	18,359,395	15,630,740
Sheltered workshop	583,867	668,896
Other services	1,731,574	1,647,218
Total program services	<u>110,794,683</u>	<u>97,682,240</u>
Supporting services:		
Management and general	5,140,459	5,239,650
Fundraising	1,663,596	1,683,272
Total supporting services	<u>6,804,055</u>	<u>6,922,922</u>
Total expenses	<u>117,598,738</u>	<u>104,605,162</u>
Change in assets	2,982,725	5,924,144
Net assets, beginning of year	<u>33,492,836</u>	<u>27,568,692</u>
Net assets, end of year	<u>\$ 36,475,561</u>	<u>\$ 33,492,836</u>